

RESOLUTION OF PRACTICAL CASES WITH EXPERTIZERS – CASE EUROTOP STEP 1



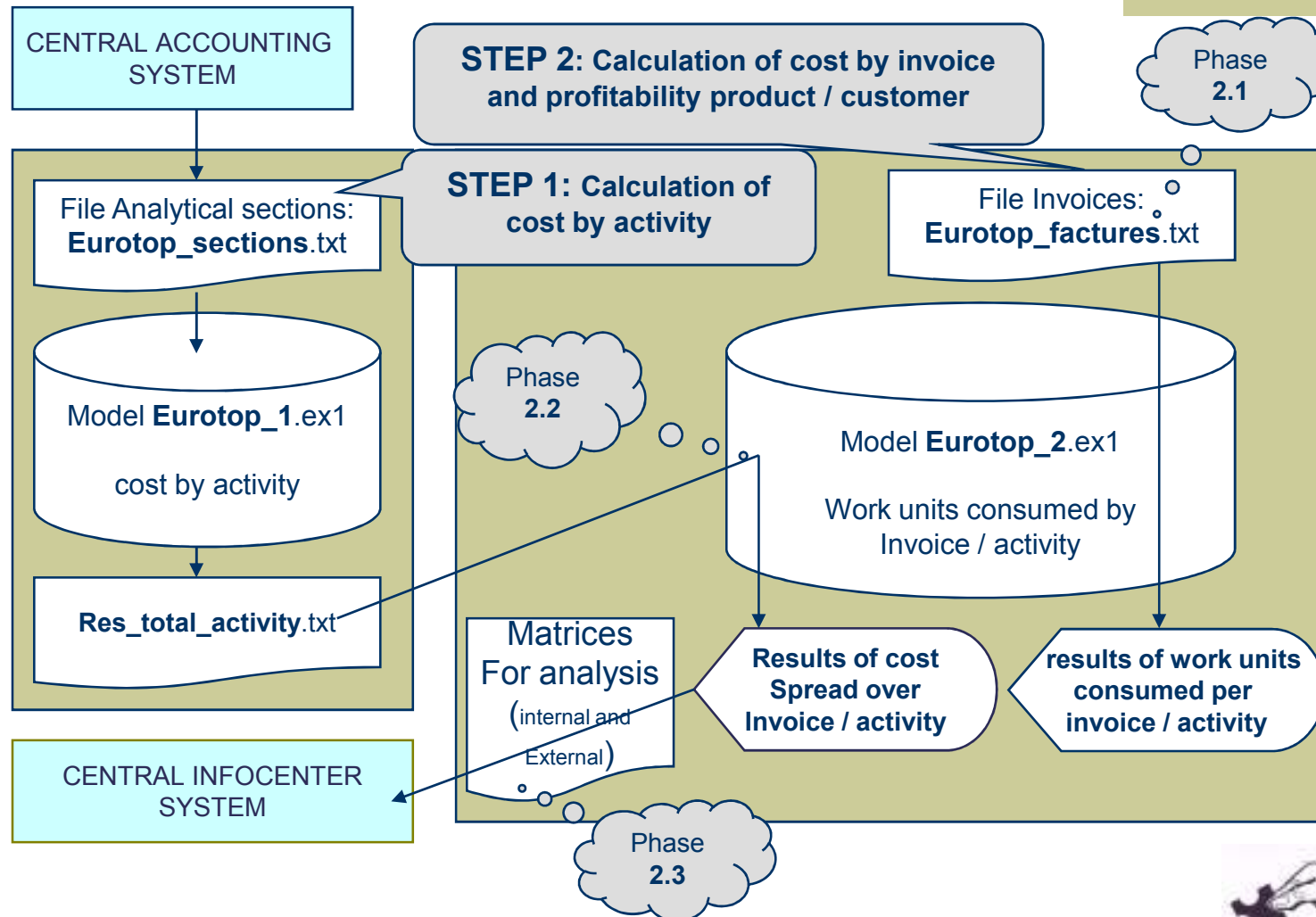
Case EUROTOP proposed by Stéphane TREBUCQ Lecturer - IAE of Bordeaux

Master 2 DFCGAI (Financial Management, Management Control and Internal Audit)

Solution written by Didier RICHE, developer and publisher of the software



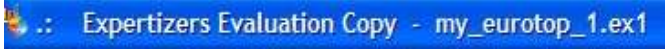
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Resolution scheme in two steps – Two models



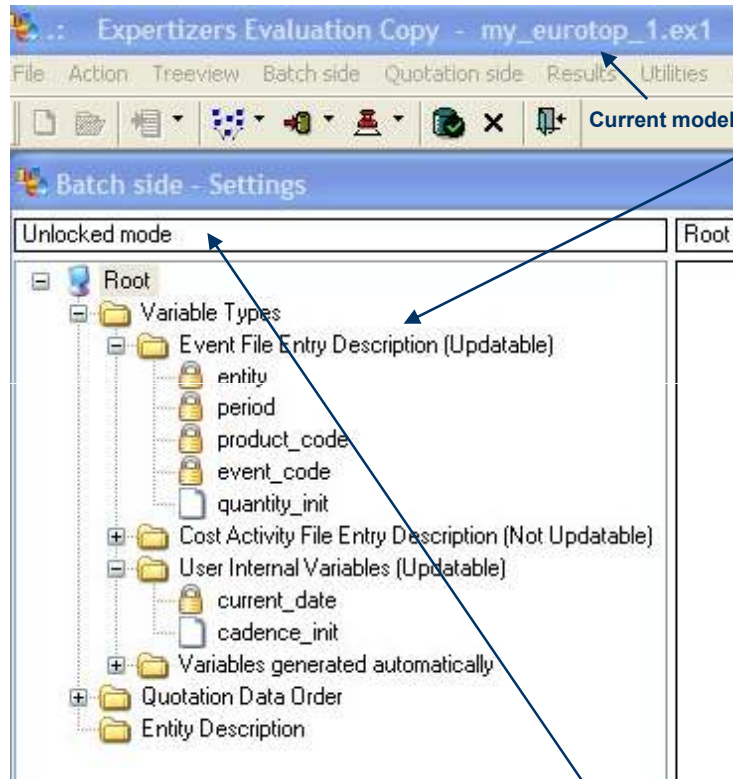
EUROTOP_1 : Creation of model

- **Purpose of model:** In a period, put the cost of analytical sections in activities
- **Estimated time to learn:** one hour, including reading of the case and recomposition assimilation
- Prior functional, ie your value as a consultant management controller :
 - Having identified activities
 - Having determined the percentage distribution of analytical sections in primary activities
 - Having determined the percentage distribution of primary activities to other activities
 - Have available the costs by analytical section for the period
- This case EUROTOP (steps 1 and 2) does not need to use the branch 'operations'. Process definition will be discussed and used in the case 'example.ex1'
- To create the file model, you make it from a copy of model_v1.ex1

CONTEXT	ACTION / COMMENTS
Is the menu in french ? Yes	Aide / Langue / French ; Then click English instead.
You are not on the file model_v1.ex1 	File / Close / File / Open. Look for the file model_v1.ex1 in directory c:\expertizers\data\model
You are on the file model_v1.ex1 	File / Close / File / New . The function New creates a copy from the last current file, ie model_v1.ex1 . Give it the name my_eurotop_1 . Leave the default option 'open new file after creation'
The file model my_eurotop_1.ex1 has been created in the directory c:\expertizers\data. It is open to treatment..	



EUROTOP_1 : File description of events



To take advantage of all the options to update a variable, check that you are in the unlocked mode. Indeed from the loading of events for treatment, the model goes into lock mode, thus obscuring the update function of variables that restructuring would lead to internal tables loss of data loaded.

COMMENTS: The starting model is not as empty as that !

Here we attach to the branch 'Event Entry File description'. This is where you describe the columns (called variables) of the file of events to be processed. In our case, the cost of each analytical section.

Four variables are irremovable described (20c entity, period 10c, product_code 20c, event_code 30c). Therefore you do, your data and prepare accordingly.

The fifth variable (quantity_init) may be moved but _init type cannot be deleted. Specific properties of _init variables, not used in case Eurotop, are fully described in the case of the model example.ex1.

To create a new variable click on the variable in which you want to insert below, (right mouse click and choose insert). The formats are: varchar, numeric, integer, date. The data can be controlled according to the batch and quotation modes: Compulsary, facultative, not used, lists of values. Control values help capture rules and quotes

In the case Eurotop_1, we do not need more variables. As against, to be more clear in relation to the subject matter, **you will rename the variable quantity_init in cost_section_init** (right mouse click and choose rename)

Open an entity EUROTOP name (right click mouse, choose Insert a New sub-level on the line 'Entity Description)



EUROTOP_1 : Comments on the file structure of events

- The files of events must be absolutely in a format called 'TXT'. Is this a problem?
- NO, TXT format is the most widespread in the transfer of information between information systems. TXT files are also known as ASCII or tabulated (for each column of data is separated by a tab)

While it was desirable that the software can read files directly to Spreadsheet XLS, but the development tool has not planned!

- How to save in TXT format data from a spreadsheet?

In the spreadsheet use File / Save as / File format: Text (tab) (*.txt)

Give a name without the extension .txt

- How to open a spreadsheet with file in TXT format?

File / Open / choose File type: Text or Tab

Select the file. If you have any question choose 'tab delimited' and finish

NB: Do not change directly TXT file structure (for example, after opening by double-clicking on it). By adding or removing characters you can lose a tab, and thus create a shift in the data column.

The software accepts a line of titles. It detects and skips if there is text in a column digital (the first line is then supposed to be a line of titles).



EUROTOP_1 : Loading costs by analytical section

Column total = 118366

Entity	Period	Product_code	Event_code	Cout_section_init
EUROTOP	2006		100_ACHATS	
EUROTOP	2006		110_RAYONNAGES	37643
EUROTOP	2006		120_TRANSPALETTES	46008
EUROTOP	2006		200_MATERIEL	
EUROTOP	2006		230_CHARIOTS	1464
EUROTOP	2006		231_PALETTES	2928
EUROTOP	2006		250_OUTILLAGE_DIVERS	716
EUROTOP	2006		300_PERSONNEL	
EUROTOP	2006		311_MANAGEMENT	3048
EUROTOP	2006		312_MAITRISE	2177
EUROTOP	2006		313_EMPLOYES	1742
EUROTOP	2006		314_OUVRIERS	1742
EUROTOP	2006		400_SURFACE_BATIMENT	
EUROTOP	2006		410_IMMOBILIER	2562
EUROTOP	2006		500_FRAIS_ANNEXES	
EUROTOP	2006		510_FRAIS_COMMUNIC	25
EUROTOP	2006		520_FRAIS_FINANCIERS	9177
EUROTOP	2006		530_FRAIS_COMMERCIAL	6634
EUROTOP	2006		540_FRAIS_ASSURANCE	100
EUROTOP	2006		600_CHARGES_SUPPLET	2400

COMMENTS: Here is the spreadsheet representation of costs by analytical section. The file `eurotop_sections.txt` is in the directory `c:\expertizers\Import`.

Titles and data in file remain in french, as we suppose that for you the most important is to understand the basic mechanisms.

Now load the file, can automatically create a checklist of values of the sections.

The variable `event_code` (containing sections here) has a capacity of 30 characters. More will be truncated with no error message. Tiny spaces are obviously welcome but in this case (for the distribution of activities on sections) you must declare the variable `event_code` with the option 'Change to: UPPER + Blanks to _'. See the Context column below.

CONTEXT	ACTION / COMMENTS
Update the option 'Change to: UPPER + blanks to _' on the variable <code>event_code</code>	Treeview / click on the variable 'event_code' / right click / Update (So during the loading, if section value is '100 achats' the data will change to '100_ACHATS')
Load file of events	Batch side / / Event loading / File loader / From flat file . Select file <code>eurotop_sections.txt</code> and execute.
After loading (20 records), you reach a new screen with the choice 'Start Process' in its menu.	The tab 'the 20 events' visualize data loaded. Beyond 100, the display is limited to first 100 registrations. Do not click 'Start process' (as unnecessary at this step).
Create a control list of values for analytical sections	Utilities / Create control value lists. Select variable <code>event_code</code> and execute. Then the list is created.
View the list and content of the variables of the file of events.	Treeview / click on the line 'Event file Entry description'.



EUROTOP_1 : Creating activities

CONTEXT	ACTION / COMMENTS
Due to loading, the model is locked now.	Replace the mode from locked to unlocked : File / Switch to unlocked mode
Create activities	<p>For the first activity: Treeview / expand root (click on it, then right click with option expand all) / click on line Activities / right click / New sub-level. Create the activity ADMINISTRATION. Just type the code and Validate.</p> <p>For the next activities: click on the activity you want to insert below. Then right click and choose insert option. Obviously you are able to change the order of activities by drag and drop (that is valid for all lines of the tree within bounds controlled automatically).</p>

The screenshot shows the 'Batch side - Settings' window for the 'COMMERCIALISER' activity. The left pane displays a tree view with 'Activities' expanded, showing 'COMMERCIALISER' selected. The right pane contains the following fields and annotations:

- Description:**
 - Code / Name: COMMERCIALISER
 - Type B/Q: B. & Q. (An arrow points to this field with the text: "Activity can be activated in Batch mode, Quotation, or both B & Q")
 - Keep in memory for use in other activity?: No (default)
 - Display in results: Yes (default) (An arrow points to this field with the text: "Option No, remove the display of the results of the activity, For other options 1, 2, 3 it depends on the rights of the operator")
 - Comments: (Empty)
 - Where condition: If Yes = memorize the results to be used in another activity. Yes option automatically creates variables value_act_COMMERCIALISER and cost_act_COMMERCIALISER.
 - rules (double click on rule fields for help):
 - Activity_value = activity_value = 0



EUROTOP_1 : Specific activities 'Monter' and 'Reparer'

CONTEXT	ACTION / COMMENTS
The administrator wants to hide the display of the results of MONTER and REPARER	Go to the line MONTER. Right mouse and click Update. Put the witness' Keep in memory 'to the value Yes; Put the witness' Display in results' to' No ' Do the same for REPARER
The administrator wants to consolidate activities MONTER and REPARER on the activity MONTER_REPARER	Go to the line MONTER_REPARER. Right mouse and click Update. On the rule field 'Activity_value =' write activity_value = value_act_MONTER + value_act_REPARER. If necessary use the online help (access = double click on the rule)

Function + choose variable: If []

Contextual variable list: or all variables

Values in table: []

Other SQL Operators: []

Then: 1

Else: 0

Record your typing step

activity_value =

activity_value = value_act_MONTER + value_act_REPARER =

Show Help Test Syntax Test with values OK Cancel



EUROTOP_1 :

Spread a section over N activities

CONTEXT	ACTION / COMMENTS
A number of analytical sections spread over a number of activities	Utilities / Section ratios over activities. This path is used to create but also to changes in distribution.

Variable code containing section code (varchar)

Variable code containing section cost (numeric)

Entity code concerned

Accounting section concerned

Give a title to driver used (30 c)

Object in process :

Sequence	Activity list	Cost driver ratio
1	ADMINISTRATION	3,00
2	COMMERCIALISER	1
3	STOCKER	
4	MONTER	
5	REPARER	
6	MONTER_REPARER	
7	ACHETER	1
8	ORGANISER_STOCKAGE	2
9	ACHAT_MP_RAYON	
10	ACHAT_MP_TRANSPAL	
11		
12		
13		

Activities

- SEC_311_MANAGEMENT_1
- ADMINISTRATION
- SEC_311_MANAGEMENT_2
- COMMERCIALISER
- STOCKER
- MONTER
- REPARER
- MONTER_REPARER
- SEC_311_MANAGEMENT_3
- ACHETER

Where condition

rules (double click on rule fields for help)

Activity_value =

Above each activity, the function has generated a pseudo SEC_ type of activity with its condition and its rule. The results of pseudo activities will be combined in the activity below which they are located. At the same time SEC_311_management a variable was created (refer to Tree Root / Variable Types / section Internal User Variables). To delete distributions simply remove the variable SEC_311_management (right click mouse / delete).



EUROTOP_1 :

Spread a section over N activities (next)

CONTEXT	ACTION / COMMENTS
We need to continue the distributions of other sections records.	Utilities / Section ratios over activities. Use the values listed below

sec_312_maitrise = '/STOCKER= 2/MONTER= 2/REPARER= 2'
sec_313_employes = '/ADMINISTRATION= 2/COMMERCIALISER= 4/ACHETER= 2/ORGANISER_STOCKAGE= 3'
sec_314_ouvriers = '/STOCKER= 23/MONTER= 4/REPARER= 3'
sec_410_immobilier = '/ADMINISTRATION= 60/COMMERCIALISER= 50/STOCKER= 1000/ACHETER= 40/ORGANISER_STOCKAGE= 15'
sec_250_outillage_divers = '/STOCKER= 1/MONTER= 1/REPARER= 1'
sec_510_frais_communic = '/COMMERCIALISER= 60/ACHETER= 40'

Variable User Code	Fix	Variable Name	Format	Tot.LeDe	Initialization Rule
current_date	X		date	10 0	current_date = today()
cadence_init			numeric	16 3	
sec_311_management		driver is: number of mana	vvarchar	93 0	sec_311_management = '/ADMINISTRATION= 3/COMMERCIALISER= 1/ACHETER= 1/ORGANISER_STOCKAGE= 2'
sec_312_maitrise		Driver is: personnel maitr	vvarchar	54 0	sec_312_maitrise = '/STOCKER= 2/MONTER= 2/REPARER= 2'
sec_313_employes		Driver is: personnel empl	vvarchar	91 0	sec_313_employes = '/ADMINISTRATION= 2/COMMERCIALISER= 4/ACHETER= 2/ORGANISER_STOCKAGE= 3'
sec_314_ouvriers		Driver is: personnel ouvri	vvarchar	55 0	sec_314_ouvriers = '/STOCKER= 23/MONTER= 4/REPARER= 3'
sec_410_immobilier		Driver is: M2	vvarchar	111 0	sec_410_immobilier = '/ADMINISTRATION= 60/COMMERCIALISER= 50/STOCKER= 1000/ACHETER= 40/ORGANISER_STOCKAGE= 15'
sec_250_outillage_diver		Driver is: repartition / 3	vvarchar	62 0	sec_250_outillage_divers = '/STOCKER= 1/MONTER= 1/REPARER= 1'
sec_510_frais_communi		driver is: repartition 60 /	vvarchar	59 0	sec_510_frais_communic = '/COMMERCIALISER= 60/ACHETER= 40'

Variables created
After entering
Distributions.



EUROTOP_1 : distribute a section on a single activity

Some sections flow to 100% on a single activity. You can proceed as before by generating a distribution of 100 between section and activity, OR in each activity you can write your own rules (double click on each rule to reach the tutorial). We propose instead to follow this second method.

ACTIVITY	Condition rule	Calculation rule activity_value=
ADMINISTRATION	event_code in ('520_FRAIS_FINANCIERS', '540_FRAIS_ASSURANCE', '600_CHARGES_SUPPLET')	activity_value = cout_section_init
COMMERCIALISER	event_code = '530_FRAIS_COMMERCIAL'	activity_value = cout_section_init
STOCKER	event_code in ('230_CHARIOTS', '231_PALETTES')	activity_value = cout_section_init
ACHAT_MP_RAYON	event_code = '110_RAYONNAGES'	activity_value = cout_section_init
ACHAT_MP_TRANSPAL	event_code = '120_TRANSPALETTES'	activity_value = cout_section_init

Example: after update activity ADMINISTRATION (right mouse click on line ADMINISTRATION, Update)

side - Settings

Je

Activities

- SEC_311_MANAGEMENT_1
- SEC_313_EMPLOYES_1
- SEC_410_IMMOBILIER_1
- ADMINISTRATION
- SEC_311_MANAGEMENT_2
- SEC_313_EMPLOYES_2
- SEC_410_IMMOBILIER_2
- SEC_510_FRAIS_COMMUNIC_1
- SAV_ADMINISTRATION_1
- COMMERCIALISER
- SEC_312_MAITRISE_1
- SEC_314_OUVRIERS_1
- SEC_410_IMMOBILIER_3
- SEC_250_OUTILLAGE_DIVERS_1

Activity

Description

Code / Name : ADMINISTRATION

Type B/Q : B. & Q. Keep in memory for use in other activity ? Yes Display in results : No (all status)

Comments :

Where condition : event_code in ('520_FRAIS_FINANCIERS', '540_FRAIS_ASSURANCE', '600_CHARGES_SUPPLET')

rules (double click on rule fields for help)

Activity_value = activity_value = cout_section_init



EUROTOP_1 : Distribute an activity over N activities

CONTEXT	ACTION / COMMENTS
Activity ADMINISTRATION spreads over several activities	Utilities / Activity ratio over other activities. This path is used to create but also to changes in distribution.

Choose Entity and Activity

Entity concerned: EUROTOP

Activity concerned: ADMINISTRATION

Driver title (30 c max): Driver is: repartition / 6

OK Cancel

Object in process: SAV_ADMINISTRATION

Sequence	Activity list	Cost driver ratio
1	COMMERCIALISER	1
2	STOCKER	1
3	MONTER	1
4	REPARER	1
5	SACHETER	1
6	ORGANISER_STOCKAGE	1
7		
8		
9		
10		
11		
12		
13		

Select other scoring values:

Validate OK Cancel

Variable Types

- Entity Description
 - EUROTOP
 - Operations
 - Activities
 - SEC_311_MANAGEMENT_1
 - SEC_313_EMPLOYES_1
 - SEC_410_INMOBILIER_1
 - ADMINISTRATION
 - SEC_311_MANAGEMENT_2
 - SEC_313_EMPLOYES_2
 - SEC_410_INMOBILIER_2
 - SEC_510_FRAIS_COMMUNIC
 - SAV_ADMINISTRATION_1
 - COMMERCIALISER

Description

Code / Name: SAV_ADMINISTRATION_1 [Participant in activity COMMERCIALISER - Driver is: repartition / 6]

Type B/Q: B & Q Keep in memory for use in other activity? No (default) Display in results: No (all values)

Comments:

Free condition: value_act_administration > 0

rules (double click on rule field for help):

activity_value = activity_value + (value_act_ADMINISTRATION * 1) / 6

Above each activity, the function has generated a pseudo SAV_ type of activity with its condition and its calculation rule. The results of pseudo activities will be combined in the activity below which they are located. At the same time SAV_administration a variable was created (refer to Root / Variable Types / section Internal User Variables). In addition, automatically, in activity ADMINISTRATION, the 'keep in memory' is passed on the option Yes, and the 'display result' in 'option No. To delete distributions, delete the variable SAV_administration (right click mouse / delete)



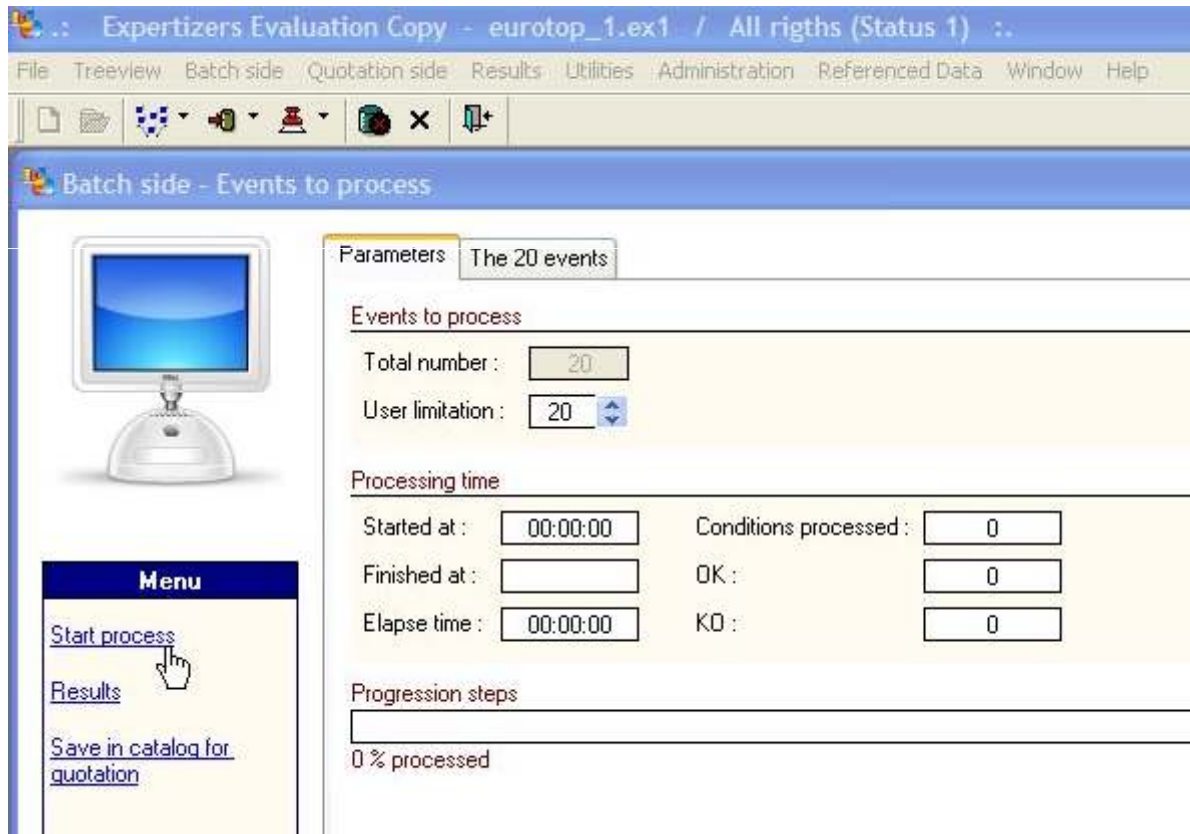
EUROTOP_1 : Some actions before going to the next

CONTEXT	ACTION / COMMENTS
<p>Now, all the necessary data have been typed. The model is ready to process the sections of the file eurotop_sections.txt .</p> <p>Take a few moments to conduct audits and see all the possibilities for display (and print) that offers the software.</p>	<p>Check the correct sequence of activities between them: Utilities / Check activity order integrity. Indeed after any drag and drop operations, you could have moved SAV_ pseudo activities which would remained in front of its membership activity</p> <p>Take time to watch the screens that allow you to find the logic of distribution. From the tree click successively on some lines and see the details in the right frame, for example:</p> <ul style="list-style-type: none">Line 'Event file entry description'Line 'User internal variables'Line 'Variables generated automatically'Line 'Activities' <p>On the menu, selecting 'referenced data' gives description of all variables and rules in the model.</p>



EUROTOP_1 : Calculation of costs by activity

Revive the load (Batch side / Event loading / File loader / From flat file) and then coming directly to this screen click on 'Start process' option.



EUROTOP_1 : Cost results by section / activity

After processing you directly reach this screen of results. Only the lines producing a non zero result are shown. Each section (event_code) has generated N lines of activity results (here in activity_value column).

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File Treeview Batch side Quotation side Results Utilities Administration Referenced Data Window Help manual access to this screen

Batch presentation of Activity results

43 activities

Menu

- Export (presentation as right)
- Build events across activities
- Total (Period, Activity)
- Activity by variable X
- Total (Activity)

Entity	Object	Product Code	Event Code	Activity Code	Activity Name	Activity Value	Activity Cost
EUROTOP	Error		110_RAYONNAGES	ACHAT_MP_RAYON		37643,000	0
EUROTOP			120_TRANSPALETTE	ACHAT_MP_TRANSP		46008,000	0
EUROTOP	Total by Period/activity		230_CHARLOTS	STOCKER		1464,000	0
EUROTOP	Total by activity		231_PAALETTES	STOCKER		2928,000	0
EUROTOP	Activity by variable X		250_OUTILLAGE_DIVE	STOCKER		238,667	0
EUROTOP	Event across activity		250_OUTILLAGE_DIVE	MONTER_REPARER		477,334	0
EUROTOP	Unit cost by activity		311_MANAGEMENT	COMMERCIALISER		653,143	0
EUROTOP			311_MANAGEMENT	STOCKER		217,714	0
EUROTOP			311_MANAGEMENT	MONTER_REPARER		435,428	0
EUROTOP			311_MANAGEMENT	ACHERER		653,143	0
EUROTOP			311_MANAGEMENT	ORGANISER_STOCK		1088,571	0
EUROTOP			312_MAITRISE	STOCKER		725,667	0
EUROTOP			312_MAITRISE	MONTER_REPARER		1451,334	0
EUROTOP			313_EMPLOYES	COMMERCIALISER		686,243	0
EUROTOP			313_EMPLOYES	STOCKER		52,788	0
EUROTOP			313_EMPLOYES	MONTER_REPARER		105,576	0
EUROTOP			313_EMPLOYES	ACHERER		369,515	0
EUROTOP			313_EMPLOYES	ORGANISER_STOCK		527,879	0
EUROTOP			314_OUVRIERS	STOCKER		1335,533	0
EUROTOP			314_OUVRIERS	MONTER_REPARER		406,467	0
EUROTOP			410_IMMOBILIER	COMMERCIALISER		131,948	0
EUROTOP			410_IMMOBILIER	STOCKER		2221,133	0



EUROTOP_1 : Cost results by activity

Check the sections have been distributed in the activities (total sections = total activities).

The screenshot shows a software interface with a menu on the left and a dialog box in the center. The menu includes options like 'Activity Batch', 'Operation', and 'Activity by variable X' (which is highlighted). The dialog box is titled 'Choose variables for data consolidation:' and has two dropdown menus: 'First level' set to 'entity' and 'Second level (facultative)' which is empty. There is also a checkbox labeled 'By activity' which is unchecked. To the right of the dialog box is a small table:

Event Batch	Activity Value
EUROTOP	118366.002

Export the result to txt format for use in the second part of the case Eurotop.

The screenshot shows a software interface with a menu on the left and a data table. The menu includes options like 'Total by Period/activity', 'Total by activity' (highlighted), and 'Activity by variable X'. The data table is as follows:

Entity	Period	Activity Code	Activity Value	Activity Cost
EUROTOP		COMMERCIALISER	10066,501	0
EUROTOP		STOCKER	11129,669	0
EUROTOP		MONTER_REPARER	6812,455	0
EUROTOP		ACHETER	3088,792	0
EUROTOP				
EUROTOP				
EUROTOP				

Below the table is a 'Save as' dialog box with 'Enregistrer dans' set to 'Export' and 'Nom du fichier' set to 'Res_Total_activity'. The 'Type' is set to 'Tab-separated (*.txt)'. A red text box on the right says: 'The file Res_Total_Activity.txt will be used in Part II Case Eurotop. After generation you can view it from any spreadsheet.'



EUROTOP_1 : Further analysis

Still on the path Utilities / Activity by variable X, you can generate matrices at different levels, which show percentages or amounts.

EUROTOP	313_EMPLOYES	COMMERCIALISER	686,243 0	39,393000	1742,000
EUROTOP	313_EMPLOYES	STOCKER	52,788 0	3,030000	0
EUROTOP	313_EMPLOYES	MONTER_REPARER	105,576 0	6,060000	100% 0
EUROTOP	313_EMPLOYES	ACHERER	369,515 0	21,212000	0
EUROTOP	313_EMPLOYES	ORGANISER_STOCKAGE	527,879 0	30,303000	0
EUROTOP	314_OUVRIERS	STOCKER	1335,533 0	76,666000	1742,000
EUROTOP	314_OUVRIERS	MONTER_REPARER	406,467 0	23,333000	0

Event Code	Achat Mp Rayon	Achat Mp Transpal	Acheter	Commercialiser	Monter Reparer	Organiser Stockage	Stocker
110_RAYONNAGES	100,000						
120_TRANSPALETTES		100,000					
230_CHARIOTS							13,154
231_PALETTES							26,308
250_OUTILLAGE_DIVERS					7,007		2,144
311_MANAGEMENT			21,146	6,488	6,392	30,091	1,956
312_MAITRISE					21,304		6,520
313_EMPLOYES			11,963	6,817	1,550	14,592	0,474
314_OUVRIERS					5,967		12,000
410_IMMOBILIER			3,560	1,311	0,646	1,520	19,957
510_FRAIS_COMMUNIC			0,324	0,149			
520_FRAIS_FINANCIERS			49,518	15,194	44,903	42,279	13,743
530_FRAIS_COMMERCIAL				65,902			
540_FRAIS_ASSURANCE			0,540	0,166	0,489	0,461	0,150
600_CHARGES_SUPPLET			12,950	3,974	11,743	11,057	3,594

100%

You can choose percentage or amount presentation

The matrices are directly exported to a spreadsheet



EUROTOP_1 :

Quickly simulate the impact of distributions

Using the quote ('quotation / quotation screen' on the menu), you can immediately see the impact (in%) of the distribution of any analytical section (cost amount 100) on activities. **Attention**, the use of the quotation lost data batch.

The screenshot shows the 'Quotation side - Settings' window. On the left, there is a 'Menu' with 'Calculation' selected. The main area is titled 'Data Group 1' and contains the following fields:

- Entity: EUROTOP
- Period: [empty]
- Product Code: [empty]
- Event Code: 311_MANAGEMENT
- Cost Section Init: 100,000

An arrow points from the 'Calculation' menu item to the 'QUOTATION : ACTIVITY RESULTS' table below.

QUOTATION : ACTIVITY RESULTS	
EUROTOP	
311_MANAGEI	
COMMERCIALISER	21,429
STOCKER	7,143
MONTER_REPARER	14,286
ACHETER	21,429
ORGANISER_STOCKAGE	35,714
	Total:
Grand Total:	100,001

CONGRATULATIONS ! NOW YOU CAN GO TO THE NEXT STEP ! EUROTOP_2. ISN'T IT SIMPLE ?

